



**SBTI's Healthcare Offerings:**  
SBTI's portfolio of tailored process improvement solutions for Healthcare provides offerings from an individual wishing to expand their expertise right through to full Health System deployment mechanism:

- Executive Session
- Executive/ Champion Combined Session
- Champion Session
- Lean-Sigma Green Belt
- Lean-Sigma Black Belt
- PatientSIM™
- Black Belt For Hire
- K-Sigma™ Black Belt

SBTI also provides conversion classes to allow a straight-forward upgrade path from Green to Black Belt to K-Sigma to Master Black Belt. An often requested format, the conversion path allows simple, lower cost entry for healthcare providers wishing to start small and grow big.

### Customized Delivery...

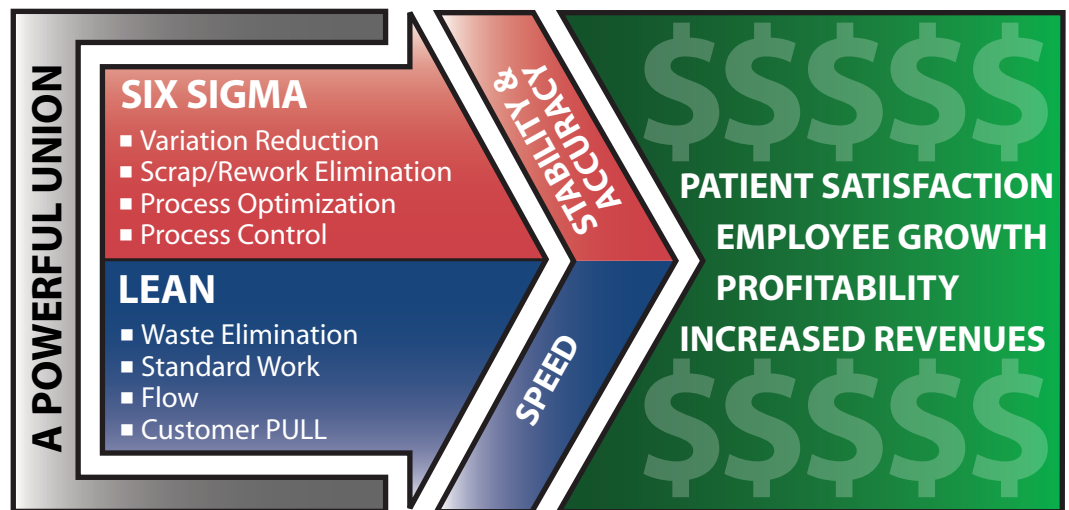
- Lean-Sigma Green Belt to Black Belt
- Lean-Sigma to K-Sigma™ Black Belt
- K-Sigma™ Black Belt to Master Black Belt

### Healthcare Business Process Excellence

Welcome to SBTI's dedicated Healthcare Group. In the past Healthcare has been served Six Sigma with a heavy flavor of manufacturing, frustrating all involved and lowering the return on project investment.

SBTI has brought its considerable deployment experience to bear on an industry searching for help. By executing a series of projects and enlisting the expertise of a number of healthcare professionals, along with the history of 50+ major deployments across various industries, SBTI has created the first complete portfolio of tailored process improvement solutions for Healthcare.

Learn from experienced Healthcare Master Black Belts how to deploy Lean and Six Sigma in your business using material specifically created for resolving Healthcare problems.



### How Six Sigma & Lean Apply

Typically the pressing issues facing our hospitals and health systems are:

- Lower patient length of stay
- Increase margins (profit/ reinvestment)
- Restrictive lack of resources
- Increase patient satisfaction scores
- Increase patient volumes

These challenges have seemed insurmountable with traditional approaches. However, they are reasonably straight forward goals in a Six Sigma and Lean deployment provided that the right tools are used for the right issues.

### Demonstrated Results

Results vary process by process and it is not unusual to achieve 5-8% in revenue savings in 18 months to 2 years at a system level. Individual processes can quickly realize a 50% reduction in duration and patient wait times can be reduced as much as 90%. Patient Satisfaction is really a symptom of other metrics that can be targeted by the deployment. Suffice to say a poor performing hospital can become one of the best in less than 2 years. Read through our case studies at [www.sbtionline.com](http://www.sbtionline.com) to see how a Texas hospital went from the 4th percentile to the 80th with just one project.